

H.R. 4441 -- The Motor Carrier Fuel Cost Equity Act
Sponsored by Reps. Rahall (D-WV) & Blunt (R-MO)

SUMMARY: The bill requires that each contract between a shipper and a motor carrier / truck driver include a fuel-cost surcharge requiring the shipper to cover the increased cost of fuel whenever the current fuel price exceeds the latest 52-week average by more than 5 cents. One-hundred percent of the fuel surcharge must be passed through to the entity who purchased the fuel. Compliance with the mandatory surcharge will be enforced through a private cause of action. The bill would not supersede any privately-negotiated fuel-cost surcharges currently in existence. The bill sunsets in three years.

BACKGROUND: Supporters contend that most truck drivers and motor carriers do not have the leverage to negotiate fuel surcharge provisions in their contracts and therefore when fuel prices go up they are forced to cover the increased cost thereby reducing, or in some cases, even eliminating their profit. Increased fuel costs this year have reportedly hit the trucking industry especially hard. Supporters cite similar legislation enacted by Congress in 1974 during the fuel crisis as a precedent for this type of federal relief.

CRITIQUE: The legislation proposes a direct government interference in private business transactions and manipulation of the free market. Provisions of a private contract for services should be determined by those entering a contract, not mandated by the federal government. Fluctuations in fuel prices (both up and down) are a fundamental component of the cost of operating a truck driving business. Those paying the fuel costs see their profits diminished when costs rise and see their profits increase when costs fall. It is true that many owner-operator drivers and motor carriers do not have the leverage to force shippers to agree to fuel surcharge provisions, however, this may be the result of intense market competition for shipping contracts, not the result of any government action. Indeed, since 1980, Congress has sought to reduce federal regulation of the trucking industry. This bill proposes a marked return to government regulation. Such government regulation will eventually result in a less efficient trucking system and increased costs for consumers, who ultimately pay for any increased shipping costs.

It is important to note that there is nothing in federal law which prohibits privately negotiated fuel-cost surcharges. The bill actually exempts those contracts which already contain privately negotiated surcharges.

Opponents of the legislation also contend that the provisions of the bill will be difficult to enforce and could result in excessive litigation.

WHAT REPUBLICANS SHOULD BE DOING TO ASSIST THE TRUCKING INDUSTRY: Rather than pursuing government regulation of the free market, Republicans should be pushing the Administration to adopt a sound energy policy that ensures greater price stability for motor fuels. Republicans might also consider reducing the price for motor fuels by reducing the federal excise taxes collected on such fuels. In particular, Republicans might want to repeal the 4.3 cent per gallon increase enacted by the Democratic Congress and the Clinton-Gore Administration in 1993 as a way to reduce the deficit.

*The views expressed in this Policy Brief do not necessarily reflect the views of
all Members of the Conservative Action Team.*

The Conservative Action Team is a Congressional Member Organization of almost 60 House Members and is chaired by Representative John Shadegg (R-AZ).